

VEHICLES FOR CHANGE

Testimonial

“Our managers and executives have gained invaluable insight from using the Leadership Excellence Series.”

Martin Schwartz, President, Vehicles For Change Inc.

Case Study

Vehicles for Change Inc. (VFC) empowers families with financial challenges to achieve economic and personal independence through car ownership and technical training. In 1999, VFC opened outside of Baltimore, Maryland. After building sustainable car award and automotive training programs in the Maryland-Virginia-Washington, D.C. region, VFC began work to replicate those programs nationally, aiming to bring independent transportation and training in the automotive field to as many people as possible.

A nonprofit organization, VFC receives 99 percent of its car donations from the public. VFC repair cars that meet their quality standards, and award them for as little as \$750 to eligible families, who are referred to VFC by social service agencies.

Since 1999, VFC has awarded cars to more than 4,900 low-income families, changing the lives of more than 15,000 people. Their 2011 study found that 75 percent of VFC recipients got better jobs and/or boosted their earnings an average of \$7,000 within the first year.

We've helped VFC to expand and grow in becoming a national organization by gaining a clearer understanding of its strengths and opportunities for improvement.